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I Sbir
Sttr
Letter Of
Intent Loi**

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factors by
obtaining the

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SBIR/STTR Phase
I Proposal
Workshop **FY 2021**
**Phase I Release
1 Topics**
Webinar: 1-27

DOE SBIR

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~~Webinars and
Tutorials FY2020
DOE SBIR/STTR
Overview~~

~~Succeeding at
SBIR—DOE Chris
O'Gwin Prepare a
Winning NSF
SBIR/STTR
Proposal~~

~~Application
Finding and
reading the DoE
SBIR FOA Dec 16~~

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~~2019~~ **Succeeding
at SBIR/STTR
with DoD**

~~100 Second Video
- SBIR Phase II
Deliverable
SBIR Webinars
and Tutorials
DOE FY19 Phase I
Release I
Funding
Opportunity
Announcement
Webinar~~

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Highlights: |
SBIR/STTR Phase I
SBIR/STTR Letter
I Proposal
Workshop 7th

Character:
Initial vs
Subsequent
Encounter &
~~HACKS TO GET~~
~~YOUR STARTUP~~
~~FUNDED Business~~
~~Model Canvas~~
~~Cost Structure~~
~~[Community~~

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~~Questions] EP8:
The Conditions
For 2 Event
Break Areas~~

Overview of the
HCPCS book

**Startup Funding
Explained:
Everything You
Need to Know**

~~Grant Writing:
Creating a Well
Justified Budget
How to Write a~~

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~~Grant Proposal:
Step by Step
First ride on
2017 Diamondback
Release 2!
Gimbal POV
Footage!~~

DoD SBIR Program
Intro to the
Department of
Energy SBIR/STTR
Program
SBIR/STTR Tech
Startup Grants

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for R\0026D
Resources for
DOE SBIR STTR
Phase 0

Dawnbreaker
Assistance -
ReliAscent

Webinar 2020 FY
2021 Phase I

Release 1 Topics
webinar: 29-38

Harvard i-lab |
First Steps in
Writing an SBIR

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or STTR Federal
Research Grant
*FY 2020 Phase I
Release 1 FOA*

Webinar **FY 2021**

**Phase I Release
1 FOA webinar**

DOE SBIR/STTR

Funding

Opportunity

Fully Explained

Example Doe

Phase I Sbir

Example: DOE

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Phase I

SBIR/STTR Commercialization

Plan. Example:

DOE Phase I

SBIR/STTR Commercialization

Plan. [DOE

General

Comments: The information you provide in an SBIR/STTR Phase I commercializat

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ion plan will vary greatly with technology and application. For those delivering modifications of existing technology into an existing market, you will know much more about your potential

Download Ebook Example Two Phase I SBIR/STTR Letter Of Intent Loi

Example: DOE
Phase I
SBIR/STTR Commer
cialization Plan
This is an
example (not a
template)
provided as
guidance on the
types of

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information that should be provided as part of the Phase I DOE SBIR/STTR grant application. The Phase I commercialization plan must not exceed 4 pages in length. The information you provide in an

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SBIR/STTR Phase I commercialization plan will vary greatly with technology and application. For those delivering modifications of existing technology into an existing market, you will know much more

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Preparing a DOE
SBIR/STTR Phase
... | U.S. DOE
Office of ...
DoD SBIR/STTR
Solicitations. h
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.shtml>.

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Example: DOE
Phase I
SBIR/STTR Commer
cialization
Plan. [http://sci
ence.energy.gov/
~/media/sbir/pdf
/docs/ExamplePha
seICommercializa
tionPlan61112.pd
f](http://science.energy.gov/~media/sbir/pdf/docs/ExamplePhaseICommercializationPlan61112.pdf). DOE SBIR/STTR
Funding
Opportunity
Announcement.

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Doe Phase I
Sbir Sttr Letter

Tutorial 6:
Phase I Commercialization Plans

| SBIR.gov

On the FOA page
you will find
many useful
resources for
applicants and
awardees
including
examples of a

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Letter of Intent
and a Phase I
SBIR/STTR Commer
cialization
Plan. Guidance
for Indirect
Rate Submission
and Detailed
Instructions for
Completing a DOE
SBIR/STTR Phase
I Grant
Application are
also available.

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Doe Phase I

~~Sbir Str Letter
Of Intent Loi~~
Tutorial 3: DOE
| SBIR.gov

The Department
of Energy (DOE)
has issued its
FY 2021 Phase I
Release 1
Funding
Opportunity
Announcement (DE-
FOA-0002359) for
the SBIR and

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STTR Programs .
Qualified small
businesses with
strong research
capabilities in
science or
engineering in
any of the
research areas
sought in the
announcement are
encouraged to
apply .

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DOE SBIR/STTR
FY2021 Phase 1
Release 1

Funding
Opportunity ...
The content
instructions in
this template
supersede DoD
SBIR/STTR BAA
sections 5.4(b)
and (c). Include
the Focus Area

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number for the topic as a prefix to the Phase I Proposal title. For example, “(2)” before the Proposal title to indicate Focus Area 2.

SBIR/STTR
Template

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These mistakes apply to both SBIR Phase I and SBIR Phase II proposals as well as their STTR counterparts. Even though most of these mistakes were made by teams proposing to the NSF SBIR STTR

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Program, they apply to all of SBIR and STTR programs, including DoD SBIR and DoD STTR (which includes DARPA SBIR STTR), DOE SBIR and STTR, NSF SBIR STTR, Navy SBIR, Army SBIR, Air Force SBIR (and STTR

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for . . . Phase I
Sbir Sttr Letter

40 Ways to
Improve your
SBIR Proposal! |
VentureWrench

. . .

Annotated Form
Set for NIH
SBIR/STTR Grant
Applications;
Sample
successful SBIR

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and STTR
Phase I
applications .
Sample
Of Intent To
applications are
provided from
the National
Institute of
Allergy and
Infectious
Disease (NIAID).
Sample
Applications:
R41, R42, R43,
and R44. SBIR

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Phase I; SBIR
Phase II; SBIR
Fast Track ;
STTR Phase I;
STTR Phase II

NIDA Application
Resources | NIH
SBIR/STTR

The DOE Phase 0
Program is
provided by the
Department of

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Energy to assist
first time
applicants learn
how to prepare
responsive
applications to
the Small
Business
Innovation
Research (SBIR)
and/or Small
Business
Technology
Transfer (STTR)

Download Ebook Example program Phase I Sbir Sttr Letter

About the
Program | DOE
Phase 0

The SBIR and
STTR programs
are U. S.
Government
programs,
intended to help
certain small
businesses

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conduct R&D. At DOE, funding takes the form of grants.

Projects must have the potential for commercialization and meet specific DOE mission-specific R&D needs.

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Small Business
Innovation
Research . . . -
Department of
Energy
Writing Your
Phase II SBIR Co
mmercialization
Plan Gary
Robinson, Ph.D.,
S.M. Business
Development
Advisor Office
of Translational

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Alliances and
Coordination
National Heart,
Lung, and Blood
Institute 19th
Annual NIH
SBIR/STTR
Conference
November 7-9,
2017 Milwaukee,
WI Outline of
Phase II SBIR Co
mmercialization
Plan

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Doe Phase I

~~Sbir Str Letter~~
Writing Your
Phase II SBIR Co
mmercialization
Plan

SBIR Phase I
2020 Awards
Table. You are
here. Home »
SBIR Phase I
2020 Awards
Table. PROJECT
TITLE TOPIC AREA

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SELECTEE NAME
CITY, STATE
TOTAL AWARD
AMOUNT*

Atomically
Precise Ultra-
high Performance
2D Devices:
Topic 6a: Atomic
Precision for
Energy Efficient
and Clean Energy-
Related Microele
ctronics:

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Doe Phase I
Sbir Str Letter
Of Intent Loi

SBIR Phase I
2020 Awards

Table |

Department of
Energy

- DOE: 111 hours on the Phase 1 project (3+ hrs/wk minimum)
- NSF: PI must devote >1 FTE month on Phase 1

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SBIR & 2 FTE on
STTR, not more
than 19.6
hours/week
employed
elsewhere • Dont
assume...

SBIR/STTR BASICS
& PHASE I
PROPOSAL
PREPARATION
SBIR/STTR

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Budgets by
Agency, FY 2013
~\$2.3B in FY13
across all
agencies
Agencies with
SBIR & STTR
Programs Budget
Department of
Defense (DOD) \$
1.0 B Department
of Health and
Human Services
(HHS): National

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Institutes of
Health (NIH)*
\$697.0 M
Department of
Energy (DOE),
including
Advanced
Research
Projects Agency
(ARPA-E) \$183.9M

Charles Eason -
BPEP

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Phase I awards
given in a year
We make it easy
to get an SBIR
We develop
innovative
products and
services (SBIR
example
proposal, NSF
SBIR Proposal
example) to
lessen your
application

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burden and help
you get the most
out of your
application.

SBIR Studio:
SBIR Guides and
Proposal Samples
> Complete DoD
SBIR Phase I
Sample Proposal
> DoD SBIR
Budget Template

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> DoD SBIR
Project Monthly
Meeting Review
Format AMAZON
REVIEWS.

Excellent guide
with very useful
examples

September 23,
2018 I purchased
this book to
help to
understand the
SBIR/STTR

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Landscape, and to get some examples of what a good proposal looks like.

DoD SBIR Phase I Proposal Preparation Manual

- The goal of the Phase I grant (\$150K -

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\$225K over 6 - 12 mos) is to get Phase II funding (\$1M – \$1.5M over 2-3 yrs) • Writing successful grants takes 150 – 450 hours • SBIR funding never covers the entire project cost, especially in Phase I! Cash

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Flow • ≥ 6 months
from submission
to earliest
funding date
(more typically
9 -

Lessons Learned
from Writing and
Reviewing SBIR
and STTR ...
DOE
Certification

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Form: Phase I
Certification
for Property and
Commercialization
Rights
Agreement.

Please see the
eligibility
section of the
Phase II FOA to
determine
whether your
Phase II award
will be issued

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as a cooperative
agreement. Comme
rcialization
Plan for Phase I
SBIR/STTR –
Example:
National
SBIR/STTR
Conference.

doe sbir
applicant
resources -

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Usm. ca Phase I
SBIR/STTR
Application
Instructions and
Resources. Use
these step-by-
step
instructions to
complete your
application. The
Annotated SF424
SBIR/STTR Form
Set (FORMS-F) in
conjunction with

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the SF424 R&R
SBIR/STTR
Application
Guide (Version
F) will walk you
through the
application
process.; The
Model STTR
Intellectual
Property (IP)
Agreement can be
used to help
allocate IP and

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Resources | NIH
SBIR/STTR

The maximum amount for each SBIR phase is listed as part of the solicitation. Additionally, the biggest

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benefit to the
Phase I is as a
pathway to a
Phase III (with
a sole-source
government
contract) rather
than as a
revenue
generator.

Since its

Page 54/101

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found in
1982, the Small
Business
Innovation
Research (SBIR)
program has
become the
largest and most
comprehensive
public research
and development
funding program
of small
business

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Research in the United States. An underlying tenet of the SBIR program, and the related Small Business Technology Transfer (STTR) program, is that small and young firms are an important source of new ideas

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that provide the underlying basis for technological innovation, productivity increases, and subsequent economic growth. By involving qualified small businesses in the nation's research and

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development I
efforts,
SBIR/STTR grants
stimulate the
development of
innovative
technologies and
help federal
agencies achieve
their missions
and objectives.
At the request
of the
Department of

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Energy (DOE),
this report
examines the
SBIR and STTR
programs at DOE,
focusing on the
effectiveness of
DOE's SBIR/STTR
processes and
procedures on
topic and
awardee
selection; DOE
outreach efforts

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to SBIR and STTR applicants; collaborations created between small businesses and research institutions on account of the programs; a range of direct economic and non-economic impacts to awardees; and the role of

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SBIR/STTR
programs in
stimulating
technological
innovation and
contributing to
DOE's research
and development
needs, whether
directly from
awardees or
indirectly
through
spillovers from

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other firms.

SBIR Letter Of Intent Loi

The Small
Business

Innovation
Research (SBIR)
program is one
of the largest
examples of U.S.
public-private
partnerships.
Founded in 1982,
SBIR was
designed to

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encourage small
business to
develop new
processes and
products and to
provide quality
research in
support of the
many missions of
the U.S.

government,
including
health, energy,
the environment,

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and national
defense. In
response to a
request from the
U.S. Congress,
the National
Research Council
assessed SBIR as
administered by
the five federal
agencies that
together make up
96 percent of
program

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expenditures.

This book, one of six in the series, reports on the SBIR program at the Department of Energy. It finds that, in spite of resource constraints, the DoE has made significant progress in

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meeting the legislative objectives of SBIR and that the program is effectively addressing the mission of the Department of Energy. The book documents the achievements and challenges of the program and

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recommends programmatic changes to make the SBIR program even more effective in achieving its legislative goals.

The Small
Business
Innovation
Research (SBIR)

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Program is one of the largest examples of U.S. public-private partnerships, and was established in 1982 to encourage small businesses to develop new processes and products and to provide quality

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research in support of the U.S. government's many missions. The Small Business Technology Transfer (STTR) Program was created in 1992 by the Small Business Research and

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Development I
Enhancement Act
to expand joint
venture
opportunities
for small
businesses and
nonprofit
research
institutions by
requiring small
business
recipients to
collaborate

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formally with a research institution. The U.S. Congress tasked the National Research Council with undertaking a comprehensive study of how the SBIR and STTR programs have stimulated technological

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Innovation and used small businesses to meet federal research and development needs, and with recommending further improvements to the programs. In the first round of this study, an ad hoc

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committee prepared a series of reports from 2004 to 2009 on the SBIR and STTR programs at the five agencies responsible for 96 percent of the programs' operations - including the

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Department of Energy (DoE). Building on the outcomes from the first round, this second round presents the committee's second review of the DoE SBIR program's operations. Public-private partnerships

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Like SBIR and STTR are particularly important since today's knowledge economy is driven in large part by the nation's capacity to innovate. One of the defining features of the

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U.S. economy is
a high level of
entrepreneurial
activity.

Entrepreneurs in
the United
States see
opportunities
and are willing
and able to
assume risk to
bring new welfar
e-enhancing, wea
lth-generating

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technologies to the market. Yet, although discoveries in areas such as genomics, bioinformatics, and nanotechnology present new opportunities, converting these discoveries into innovations for

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the market involves substantial challenges. The American capacity for innovation can be strengthened by addressing the challenges faced by entrepreneurs.

Since its

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found in
1982, the Small
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Research (SBIR)
program has
become the
largest and most
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public research
and development
funding program
of small
business

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that provide the underlying basis for technological innovation, productivity increases, and subsequent economic growth. By involving qualified small businesses in the nation's research and

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development |
efforts,
SBIR/STTR grants
stimulate the
development of
innovative
technologies and
help federal
agencies achieve
their missions
and objectives.
At the request
of the
Department of

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SBIR and STTR
programs at DOE,
focusing on the
effectiveness of
DOE's SBIR/STTR
processes and
procedures on
topic and
awardee
selection; DOE
outreach efforts

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to SBIR and STTR applicants; collaborations created between small businesses and research institutions on account of the programs; a range of direct economic and non-economic impacts to awardees; and the role of

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SBIR/STTR
programs in
stimulating
technological
innovation and
contributing to
DOE's research
and development
needs, whether
directly from
awardees or
indirectly
through
spillovers from

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Other firms.
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Discusses the
aggregate
commercial
trends in Phase
III of the Small
Business
Innovation
Research (SBIR)

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Program, which was established because small business has been identified as a principal source of significant R&D innovation which helps the U.S. compete in a global economy. Graphs and charts.

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The goal of this Phase II SBIR is to develop a prototype software package to demonstrate spectrally-aided vehicle tracking performance. The primary application is

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to demonstrate improved target vehicle tracking performance in complex environments where traditional spatial tracker systems may show reduced performance. Example scenarios in

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Figure 1 include

a) the target vehicle obscured by a large

structure for an extended period of time, or b),

the target engaging in extreme

maneuvers amongst other civilian

vehicles. The

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target Phase I
information
derived from
spatial
processing is
unable to
differentiate
between the
green versus the
red vehicle.
Spectral
signature
exploitation
enables

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comparison of
new candidate
targets with
existing track
signatures. The
ambiguity in
this confusing
scenario is
resolved by
folding spectral
analysis results
into each target
nomination and
association

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processes. Figure 3 shows a number of example spectral signatures from a variety of natural and man-made materials. The work performed over the two-year effort was divided into three general

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areas: algorithm refinement, software prototype development, and prototype performance demonstration.

The tasks performed under this Phase II to accomplish the program goals were as follows:

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1. Acquire relevant vehicle target datasets to support prototype. 2. Refine algorithms for target spectral feature exploitation. 3. Implement a prototype multi-hypothesis target tracking

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Software Phase I
package. 4.
Demonstrate and
quantify
tracking
performance
using relevant
data.

In response to a
Congressional
mandate, the
National
Research Council

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conducted a
review of the
Small Business
Innovation
Research Program
(SBIR) at the
five federal
agencies with
SBIR programs
with budgets in
excess of \$100
million (DOD,
NIH, NASA, DOE,
and NSF). The

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Project was designed to answer questions of program operation and effectiveness, including the quality of the research projects being conducted under the SBIR program, the commercialization

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of the research,
and the
program's
contribution to
accomplishing
agency missions.
The first in a
series to be
published in
response to the
Congressional
request, this
report
summarizes the

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Presentations at a symposium convened at the beginning of the project. The report provides a comprehensive overview of the SBIR program's operations at the five agencies responsible for 96 percent of

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the program's
operations.
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