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T oday I ' m reviewing the excellent book of Chet Holmes: The Ultimate Sales Machine. The Ultimate Sales Machine by the great sales and marketing guru Chet Holmes is based around a simple premise: that mastery isn ' t about doing 4,000 things, but about doing few things 4,000 times.. Mastery is a direct result of pigheaded discipline and determination.

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"The Ultimate Sales Machine" [is] a book that puts it all together to help you dramatically increase your sales if you are wise enough to follow its advice. (Michael Gerber, bestselling author of "The E-Myth" and "E-Myth Revisited") "The Ultimate Sales Machine" is an amazing book that will powerfully change the way you do business.

[The Ultimate Sales Machine: Turbocharge Your Business with ...](#)

MicroSummary: “ The Ultimate Sales Machine ” by the late great sales and marketing guru Chet Holmes is based around a simple premise: that mastery isn ' t about doing 4,000 things, but about doing 12 things 4,000 times. And these 12 things – ranging from time management techniques to aggressive marketing strategies – are exhaustively examined and resourcefully related throughout this wonderful little book.

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This is a book summary of The Ultimate Sales Letter by Dan Kennedy. The Ultimate Sales Letter summary on this page reviews key takeaways from the book.

Book Summary: The Ultimate Sales Letter by Dan Kennedy

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The Ultimate Book of Sales Techniques: 75 Ways to Master ...

"The Ultimate Sales Machine" is an amazing book that will powerfully change the way you do business. Chet Holmes is a one-of-a-kind talent and this incredibly practical book is the embodiment of his highly successful approach. (Stephen M. R. Covey, author of "The Speed of Trust")

The Ultimate Sales Machine: Turbocharge Your Business with...

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The "Sales Bible" has helped tens of thousands of salespeople all over the world reach their potential and close the big deal. Gitomer gives sales professionals the right answers to the toughest questions such as: how to make sales in any economic environment; twenty five ways to get that most elusive appointment; top-down selling; how to fill the sales pipeline with prospects ready to buy; and, how to use the right questions to make more sales in half the time. This book is everything its ...

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The Ultimate Sales Machine: Turbocharge Your Business with Relentless Focus on 12 Key Strategies by Chet Holmes is a book I first read back in 2015 when I was first starting to grow the Organize 365 team as a corporate team. At this time, the business began to sell physical products rather than professional organizing services.

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